

November, 2024

Dear Town of Damariscotta,

New Hope for Women, Inc, dba New Hope Midcoast is writing to request that the town of Damariscotta consider a donation of \$1,925.00 in municipal funding for the upcoming budget cycle. This increase reflects our expanded services to meet victim needs, an increase in staff compensation to account for cost of living and benefit increases, and challenges with finding suitable victim housing in a tight market. We believe that addressing domestic abuse promotes safe, vital communities that attract and maintain residents who are comfortable living, working, and raising families in Midcoast Maine.

Our free, confidential services include: A 24/7 Helpline, the first point of contact for many; Residential Services with emergency sheltering and up to two years of housing, case management services, support groups, legal advocacy, a dedicated liaison to Protective Services at the Department of Health and Human Services, and workshops to enhance career and financial stability; Legal Advocacy with assistance in completing Protection from Abuse Orders and court accompaniment; and Education and Prevention services to heighten awareness of domestic abuse through presentations for businesses, organizations, schools, and healthcare.

During FY 24 (October 1, 2023-September 30, 2024), our trained advocates served 24 Damariscotta residents requiring 24 hours of staff time. We also provided 717 nights of sheltering to residents of Lincoln County who left their abusers and provided community education and prevention services for 1,656 Lincoln County residents requiring 275.6 hours of staff time.

Our new strategic plan cements our 43-year, forward-looking commitment to serving our communities. We will: Help survivors understand options and increase ways to get assistance; launch more community and school-based programs; enhance our relationships with community partners to encourage referrals and expand survivor supports; create an environment of belonging by destigmatizing domestic abuse and by challenging the cultural messages that excuse it; invest technology, and staff and board engagement to strengthen our team, boost agency sustainability, and build a strong, diverse development program.

Thank you for your years of partnership on behalf of our communities.

Sincerely.

Joan LeMole, Devel. Director, developmentdirector@newhopemidcosat.org or 207.691.5969

24/7 HELPLINE 1-800-522-3304

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# NEW HOPE

FY25 Budget Net assets Total FY25 hudget	ואפן מסספוס		75,000	34,000	109,000 0		7,500	11,500	19,000 0	58,000 45,000		al Appeal 5,000		17,500 0	203,500 45,000			47,778	96,783	129,760	22,392	471,810	10,000	70,629	849,151 0	40,000	54.000
MIDCOAST	Revenue	42000 Direct Public Support	42011 Individual Annual Appeal	42012 Individual Other	Total 42010 Individual	42020 Business	42021 Business Annual Appeal	42022 Business Other	Total 42020 Business	42030 Foundations	42040 Civic Organizations	42041 Civic Organizations Annual Appeal	42042 Civic Organizations Other	Total 42040 Civic Organizations	Total 42000 Direct Public Support	43000 Government Grants	43010 DHHS	43011 VOCA	43012 FVPSA	43013 TANF	43014 SSBG	43015 SPSS	43017 FVPSA ARP	43018 FVPSA ARP Testing	Total 43010 DHHS	43020 MaineHousing	43030 Municipalities

43060 Maine Care				0
43070 OVW T-House		171,762		171,762
43080 CoC		119,851		119,851
43090 EFSP		10,000		10,000
Total 43000 Government Grants		1,301,935	0	1,301,935
44000 Indirect Public Support				
44010 United Mid Coast Charities		20,000		20,000
44020 United Way of Midcoast Maine		29,848		29,848
44030 United Way of Eastern Maine		17,000		17,000
44040 United Way Miscellaneous		2,000		2,000
Total 44000 Indirect Public Support		68,848	0	68,848
45000 Other Income				
45010 Interest Income		8,500		8,500
45020 Miscellaneous		16,400		16,400
Total 45000 Other Income		24,900	0	24,900
47000 Special Events Income				
47010 Special Events Internal		110,000		110,000
47020 Special Events External		6,000		000'9
Total 47000 Special Events Income		116,000	0	116,000
48000 Directed Donations				0
49000 Inkind Revenue				0
Total Revenue		1,715,183	45,000	1,760,183
Gross Profit	es-	1,715,182.62 \$	45,000.00 \$	1,760,182.62
Expenditures				
61000 Personnel				
61100 Payroll Expenses				
61105 Salaries		1,036,747		1,036,747
61110 Beeper Stipend		16,000		16,000
61112 Supervisor On-Call Stipend		4,900		4,900
61115 Payroll Taxes		85,625		85,625
61120 Payroll Service		4,420		4,420
61125 HSA Contributions		22,432		22,432
61130 Benefits				
×.				

61131 Worker Compensation Insurance 61132 Medical, Dental, & Disability	10,525 133,320		10,525
61133 Simple IRA-Agency Share	23,797		23,797
Total 61130 Benefits	167,642	0	167,642
Total 61100 Payroll Expenses 61200 Trainings and Conferences	1,337,766	0	1,337,766
61205 Training & Conference Registration			
Fees	5,000		5,000
61210 Travel & Per Diem			0
Total 61200 Trainings and Conferences	5,000	0	5,000
61300 Volunteer Expenses			
61310 Volunteer Appreciation	850		850
Total 61300 Volunteer Expenses	850	0	850
Total 61000 Personnel	1,343,616	0	1,343,616
62000 Outside Services			•
62100 Direct Service Consultants			
62105 Clinical Supervisor	5,000		5,000
62110 Client Legal Assistance	0		0
62120 New Ventures Maine	2,000		2,000
62125 Interpreter	1,000		1,000
Total 62100 Direct Service Consultants	8,000	0	8,000
62200 Other Outside Services	•		•
62205 MaineCare Billing			
62210 Recruitment & Background Checks	1,500		1,500
62215 Marketing & Advertising	3,000		3,000
62220 Legal Fees	2,500		2,500
62225 Dues	4,000		4,000
62230 Other Contract Services	23,000		23,000
Total 62200 Other Outside Services	34,000	0	34,000
62300 Accountants	23,500		23,500
Total 62000 Outside Services	65,500	0	65,500
63000 Occupancy			

63105 Interest Expense	4,800		4,800
Total 63100 Occupancy Interest & Depreciation	4,800	0	4,800
63205 RentOffices	12,320		12,320
63215 Rent Storage Unit	1,020		1,020
63220 RentClientAssistanceHotel	20,000	45,000	65,000
63225			
ClientAssistanceRent&SecurityDeposits	173,900		173,900
Total 63200 Rent	207,240	45,000	252,240
63300 Utilities			
63305 Electric	1,560		1,560
63310 Heat	4,296		4,296
63315 Water	300		300
63320 Wastewater	575		575
63325 Fire Connection	1,225		1,225
Total 63300 Utilities	7,956	0	7,956
63400 Maintenance & Repairs			
63405 Yard and Plowing	3,720		3,720
63410 Cleaning and trash removal	5,860		5,860
63415 Building Repairs and Maintenance	009		009
63420 Sprinklers	220		250
63425 Security	312		312
63430 Client Assistance-Home Repairs	0		0
Total 63400 Maintenance & Repairs	11,042	0	11,042
Total 63000 Occupancy	231,038	45,000	276,038
64000 Communications			
64100 Telephone			
64105 Office Phones	2,285		2,285

64110 Long Distance	1,200		1,200
64115 Mobile Service	7,400		7,400
64120 Answering Service	12,250		12,250
Total 64100 Telephone	23,135	0	23,135
64200 Technology			
64205 Internet Service	4,380		4,380
64210 Website and hosting	2,750		2,750
64215 Software fees	5,675		5,675
64220 Tech Support	1,000		1,000
Total 64200 Technology	13,805	0	13,805
64300 Equipment Rental & Maintenance	4,020		4,020
Total 64000 Communications	40,960	0	40,960
65000 Materials and Supplies			•
65100 Office Supplies	3,000		3,000
65200 Postage	3,000		3,000
65300 Education Mat. & Subscriptions	3,000		3,000
65400 Printing and Copying	5,000		5,000
Total 65000 Materials and Supplies	14,000	0	14,000
66000 Travel			•
66100 Client-related Travel			
66105 Direct Service Mileage	16,080		16,080
66115 Client Assistance - Travel	0		0
Total 66100 Client-related Travel	16,080	0	16,080
66200 Non-Client-Related Mileage	5,025		5,025
Total 66000 Travel	21,105	0	21,105
67000 Other Expenses			
67100 Insurance			
67105 Commercial Coverage	8,750		8,750
Total 67100 Insurance	8,750	0	8,750
67200 Fundraising Expenses	13,500		13,500
67205 Grant Expenses	5,000		5,000
67300 Miscellaneous Client Expenses			0
67305 Client Assistance-Food	0		0
67310 Client Assistance-Other	5,000		2,000

Total 67300 Miscellaneous Client Expenses 67400 Miscellaneous		<b>5,000</b> 497		0	<b>5,000</b> 497
Total 67000 Other Expenses		32,747		0	32,747
69000 In-kind Expense					
69200 In-kind Consultants					0
Total 69000 In-kind Expense		0		0	0
Total Expenditures		1,748,966		45,000	1,793,966
Net Operating Revenue	क्	33,783.37	46	\$- 00.0	33,783.72
Other Revenue					
71000 Realized Gains and Losses		33,783			33,783
72000 Unrealized Gains and Losses		0			0
Total Other Revenue		33,783		0	33,783
Net Other Revenue		33,783		0	33,783
Net Revenue		0		0	0



#### **NEW HOPE MIDCOAST**

**Financial Statements** 

September 30, 2023

#### NEW HOPE MIDCOAST Financial Statements September 30, 2023

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#### Independent Auditor's Report

To the Board of Directors of New Hope for Women, Inc. d/b/a New Hope Midcoast

#### Opinion

We have audited the accompanying financial statements of New Hope for Women, Inc. d/b/a New Hope Midcoast (a nonprofit corporation), which comprise the statement of financial position as of September 30, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of New Hope Midcoast as of September 30, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of New Hope Midcoast and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about New Hope Midcoast's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due
  to fraud or error, and design and perform audit procedures responsive to those risks. Such
  procedures include examining, on a test basis, evidence regarding the amounts and disclosures
  in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing an
  opinion on the effectiveness of New Hope Midcoast's internal control. Accordingly, no such
  opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about New Hope Midcoast's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated May 6, 2024, on our consideration of New Hope Midcoast's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of New Hope Midcoast's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering New Hope Midcoast's internal control over financial reporting and compliance.

May 6, 2024 May 6, 2024

South Portland, Maine

## NEW HOPE MIDCOAST Statement of Financial Position September 30, 2023

	***************************************	2023
ASSETS		
Current assets:	خ	454.00
Cash and cash equivalents	\$	454,000
Restricted cash		133,56
Accounts and grants receivables, net		319,010
Prepaid expenses  Total current assets		30,363 936,939
Total current assets		330,33.
Property and equipment:		
Land		82,500
Building and improvements		619,71
Furniture and equipment		31,75
Total property and equipment		733,97
Less accumulated depreciation		(283,91
Property and equipment, net		450,054
Other assets:		
Investments		755,73
Right of use asset - operating		9,000
Right of use asset - finance		3,13
Total other assets		767,86
Total assets	\$	2,154,86
LIABILITIES AND NET ASSETS Liabilities:		
Current liabilities:		
Accounts payable	\$	38,62
Accrued payroll and related expenses	Ş	20,62
Accrued compensated absences		32,86
Deferred Revenue		100 L
		7,24
Right of use liability - operating, current portion		7,20
Right of use liability - finance, current portion		3,13
Long-term debt, current portion  Total current liabilities		7,35 117,04
Total current habilities		117,04
Long-term liabilities:		
Right of use liability - operating, net of current portion		1,80
Long-term debt, net of current portion		91,52
Total long-term liabilities		93,32
Total liabilities		210,36
Neterophy		
Net assets:  Without donor restrictions:		
Undesignated		1 400 60
Ondesignated Board designated		1,400,66 59,08
Net investment in property and equipment  Total net assets without donor restrictions		351,17
		1,810,92
With donor restrictions  Total net assets		133,56
TOTAL HEL ASSELS		1,744,49.
Total Het dosed		

#### NEW HOPE MIDCOAST Statement of Activities Year Ended September 30, 2023

			2023	
		Without	With	1207 17 12
		donor restrictions	donor restrictions	Total
Operating Activities:				
Revenue, gains and other support:				
Public Support:				
DHHS/MCEDV	\$	923,811	4	923,8
Municipal support		44,083	•	44,0
Other federal and state grants		476,103	•	476,1
MaineCare		7,668	-	7,6
United Way		49,130	22,500	71,6
Contributions		617,885	12,500	630,3
Total public support		2,118,680	35,000	2,153,6
Other Revenues:				
Contributed nonfinancial assets		111,437		111.4
Special events and fundraising		123,857		123.8
Interest income		7,539	-	7,5
Miscellaneous		22,662		22,6
Total other revenues		265,495		265,4
Net assets released from restrictions:				
Restrictions satisfied by payments or incurrence of expense	-	99,506	(99,506)	-
Total revenue, gains, other support and reclassifications		2,483,681	(64,506)	2,419,1
Program services:				
Individual advocacy		669,436	5.	669,4
Emergency shelter program		174,484	*	174,4
Support groups		11,397		11,3
Community education programs		429,235		429,2
Transitional housing		449,958		449,9
Total program services		1,734,510	•	1,734,5
Supporting services:				
Management and general		153,084	*	153,0
Fundraising		124,604	-	124,6
Total supporting services		277,688	-	277,6
Total expenses		2,012,198	-	2,012,1
Change in net assets from operations		471,483	(64,506)	406,9
Ionoperating Activities:				
Realized and unrealized gains on investment		69,372		69,3
Total nonoperating actives		69,372	-	69,3
Change in net assets		540,855	(64,506)	476,3
Production (Control of the Control o				
let assets, beginning of year		1,270,071	198,072	1,468,1
let assets, end of year	\$	1,810,926	133,566	1,944,49

#### NEW HOPE MIDCOAST Statement of Functional Expenses

Year Ended September 30, 2023 Program services Supporting services Total Total Emergency Community Individual Support education Transitional shelter program Management supporting Total Fundraising programs and general services advocacy program groups housing expenses expenses Personnel expenses: 5 381.693 49.935 7.256 260.179 118.871 817.934 75.714 72,946 148,660 966,594 Salaries Employee benefits 61 902 8.595 1,207 43.275 19.771 134.750 12.593 12.133 24.726 159,476 29,951 588 65.275 6,131 5,907 12,038 77,313 4.043 21.068 9,625 Payroll taxes 473,546 62,573 1,017,959 90,986 9,051 324,522 148,267 94,438 185,424 1,203,383 Total personnel expenses 34,850 1,874 36,724 148,657 74.114 1.693 186 27.516 8.424 111.933 Consultants Contributed nonfinancial assets 5,798 13,802 94,178 8,790 8,469 17,259 111,437 43,526 843 30,209 16,357 323 11,566 13,504 43,970 3,366 3,243 6,609 50,579 Occupancy 2.220 Telephone 19,722 1,293 172 11,759 3,372 36,318 1,728 6,151 42,469 4,423 2,763 Postage 514 93 181 1,468 222 2,478 111 174 285 2,826 Office supplies 711 66 129 820 170 1,896 836 94 930 150 144 3,467 Education materials 1,471 99 114 1,254 235 3,173 294 23 5,776 Printing 519 16 2 4,938 196 5,671 82 105 Travel 9,335 5,523 35 3,558 6,549 25,000 1,115 1,138 2,253 27,253 Insurance 3,174 428 62 2,232 1,020 6,916 650 626 1,276 8,192 Staff training 235 150 367 2,546 3,298 1,316 25 1,341 4,639 Other 630 3,788 5,454 424 1,173 6,627 1,019 16 125 104 297 2,768 189 252 441 3,209 Dues and subscriptions 923 1,319 14,405 93,059 244,396 351,860 351,860 Client emergencies 13,355 13,355 13,355 Fundraising expense 138 138 104 104 242 Marketing and advertising 1,867 252 37 1,313 600 4,069 382 368 750 4,819 Interest Total expenses before depreciation 661,438 173,404 11,240 423,609 447,388 1,717,079 151,447 123,027 274,474 1,991,553 Depreciation 7,998 1,080 157 5,626 2,570 17,431 1,637 1,577 3,214 20,645 Total expenses 669,436 174,484 11,397 429,235 449,958 1,734,510 153,084 124,604 277,688 2,012,198

See accompanying notes to financial statements.

### NEW HOPE MIDCOAST Statement of Cash Flows

#### Year Ended September 30, 2023

		2023
Cash flows from operating activities:		
Change in net assets	\$	476,349
Adjustments to reconcile change in net assets to net cash	•	., 5,5
and cash equivalents provided by operating activities:		
Depreciation		20,645
Contributions restricted for long-term purposes		(12,500
Unrealized (gains) losses on investments		(69,372
(Increase) decrease in assets:		(00)072
Accounts and grants receivable		(40,102
Prepaid expenses		(27,496
Right of use asset - operating		7,200
Increase (decrease) in liabilities:		.,
Accounts payable		27,923
Accrued payroll		2,329
Accrued compensated absences		6,217
Right of use liability - operating		(7,200
Deferred revenue		(10,650
Net cash and cash equivalents provided by operating activities	A	373,343
Purchases of investments		(309,281
Net cash and cash equivalents used in investing activities		(309,281
Cash flows from financing activities:		
Payments on long-term debt		(6,862
Payments on long-term debt  Contributions restricted for long-term purposes		
Payments on long-term debt  Contributions restricted for long-term purposes  Net cash and cash equivalents provided by financing activities		12,500
Contributions restricted for long-term purposes  Net cash and cash equivalents provided by financing activities		12,500 5,638
Contributions restricted for long-term purposes		12,500 5,638
Contributions restricted for long-term purposes  Net cash and cash equivalents provided by financing activities  Net change in cash and cash equivalents		12,500 5,638 69,700
Contributions restricted for long-term purposes  Net cash and cash equivalents provided by financing activities  Net change in cash and cash equivalents  Cash and cash equivalents, beginning of year	\$	12,500 5,638 69,700 517,866
Contributions restricted for long-term purposes  Net cash and cash equivalents provided by financing activities  Net change in cash and cash equivalents  Cash and cash equivalents, beginning of year  Cash and cash equivalents, end of year	\$	12,500 5,638 69,700 517,866
Contributions restricted for long-term purposes  Net cash and cash equivalents provided by financing activities  Net change in cash and cash equivalents  Cash and cash equivalents, beginning of year  Cash and cash equivalents, end of year  Cash, and cash equivalents:		12,500 5,638 69,700 517,866
Contributions restricted for long-term purposes  Net cash and cash equivalents provided by financing activities  Net change in cash and cash equivalents  Cash and cash equivalents, beginning of year  Cash and cash equivalents, end of year  Cash, and cash equivalents:  Cash and cash equivalents	\$ \$	12,500 5,638 69,700 517,866 587,566
Contributions restricted for long-term purposes  Net cash and cash equivalents provided by financing activities  Net change in cash and cash equivalents  Cash and cash equivalents, beginning of year  Cash and cash equivalents, end of year  Cash, and cash equivalents:		12,500 5,638 69,700 517,866 587,566
Contributions restricted for long-term purposes  Net cash and cash equivalents provided by financing activities  Net change in cash and cash equivalents  Cash and cash equivalents, beginning of year  Cash and cash equivalents, end of year  Cash, and cash equivalents:  Cash and cash equivalents		12,500 5,638 69,700 517,866 587,566 454,000 133,566
Contributions restricted for long-term purposes  Net cash and cash equivalents provided by financing activities  Net change in cash and cash equivalents  Cash and cash equivalents, beginning of year  Cash and cash equivalents, end of year  Cash, and cash equivalents:  Cash and cash equivalents  Restricted cash	\$	(6,862 12,500 5,638 69,700 517,866 587,566 454,000 133,566 587,566

See accompanying notes to financial statements.

#### NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities - New Hope for Women, Inc. d/b/a New Hope Midcoast (the Organization) is a nonprofit corporation organized in August 1981 under the laws of the State of Maine to provide support to people in Lincoln, Knox, Sagadahoc, and Waldo counties affected by domestic violence, dating violence, and stalking, and provides educational resources to assist communities in creating a safer and healthier future. It maintains offices in Rockland, Belfast, Damariscotta, and Bath, and serves clients with both direct and prevention services. Those services include a 24-hour crisis intervention hotline, emergency safe homes, transitional housing, support groups for abused women, legal advocacy, a certified batterer intervention program for women, and community training and school outreach programs that promote prevention and public awareness.

Basis of Accounting - The financial statements of New Hope Midcoast have been prepared on the accrual basis of accounting and, accordingly, reflect all significant receivables, payables, and other liabilities.

Basis of Presentation - New Hope Midcoast reports information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors: net assets with donor restrictions and net assets without donor restrictions.

Net assets without donor restrictions are resources available to support operations and are not subject to donor imposed restrictions. The only limits on the use of net assets without donor restrictions are the broad limits resulting from the nature of the organization, the environment in which it operates, the purposes specified in its corporate documents, and its application for tax-exempt status. At its discretion, the governing board may designate a portion of net assets without donor restrictions to be used for specific purposes under the category of Board designated net assets.

Net assets with donor restrictions are subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity.

As of September 30, 2023, the Organization had no net assets with donor restrictions that were required to be maintained in perpetuity.

Income Taxes - New Hope Midcoast is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code and has also been determined by the Internal Revenue Service not to be a "private foundation" within the meaning of Section 509(a) of the Code.

Accounting principles generally accepted in the United States of America requires management to evaluate tax positions taken by the Organization and recognize a tax liability if the Organization has taken an uncertain tax position that more likely than not would not be sustained upon examination by the Internal Revenue Service and state taxing authorities. The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress.

Concentration of Risk/Economic Dependency - A significant portion of the Organization's annual funding is provided through government grants. Any significant reduction in this funding could affect the Organization's ability to fulfill its mission.

#### NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Contributed Nonfinancial Assets - Contributed nonfinancial assets include donated marketable securities, other noncash donations, donated office space, and contributed professional services. Donated marketable securities and other noncash donations are recorded as contributions at their estimated fair values at the date of donation. Contributed professional services are recognized if the services received (a) create or enhance long-lived assets or (b) require specialized skills and are provided by individuals possessing those skills that would typically need to be purchased if not provided by donation.

Cash and Cash Equivalents - Management considers all financial instruments with an original maturity of three months or less to be cash equivalents. Restricted cash consists of amounts that have been received by donors but are restricted by time or purpose as of year-end.

**Grants and Accounts Receivable** - New Hope Midcoast receives grants and awards to carry out its programs. No allowance has been provided on accounts or grants receivable as management believes all amounts are fully collectible.

**Property and Equipment** - Property and equipment with an individual purchase price of \$5,000 or more are capitalized and carried at cost, or fair value if donated. Depreciation of property and equipment is recorded using the straight-line method for financial reporting purposes over the various assets' estimated useful lives, which range from 5 to 30 years. Expenditures for major renewals and betterments that extend the useful lives of property and equipment are capitalized, while expenditures for maintenance and repairs are charged to expense as incurred.

Contributions - Contributions, including unconditional promises to give, are recognized as revenues in the period received. Conditional promises to give are not recognized until they become unconditional, that is, at the time when the conditions on which they depend are substantially met. Contributions of assets other than cash are recorded at their estimated fair value on the date the contribution is made. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risks involved. Amortization of discount is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions. An allowance for uncollectible contributions receivable is provided based upon management's judgment of potential defaults. The determination includes such factors as prior collection history, type of contribution and nature of fundraising activity.

Contributions of property and equipment without donor stipulations concerning the use of such long-lived assets are reported as revenues of the net assets without donor restrictions class. Contributions of cash or other assets with donor restrictions, to be used to acquire or construct property and equipment, are reported as revenues of the net assets with donor restrictions class and are temporary in nature; the restrictions are considered to be released at the time such long-lived assets are placed in service, unless otherwise specified by agreements in place.

**Use of Estimates** - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses in the reporting period. Actual results could differ from these estimates.

#### NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

Functional Expenses - Expenses are assigned or allocated to both programs and supporting general and administrative services. Accordingly, certain costs have been allocated among the program and supporting services benefited.

Measure of Operations - The statements of activities report all changes in net assets, including changes in net assets from operating and nonoperating activities. Operating activities consist of those items attributable to New Hope Midcoast's ongoing program services and any interest and dividends earned. Nonoperating activities are limited to resources that generate return from investments and other activities considered to be of a more unusual or nonrecurring nature.

**Investments** - Investments in marketable equity securities with readily determinable fair values are stated at fair value.

Recent Accounting Pronouncements - During the year ended September 30, 2023, the Organization adopted the provisions of Accounting Standards Update (ASU) No. 2016-02 Leases (Topic 842). Under this ASU, at the commencement of a long-term lease (greater than 12 months), the lessees will recognize a liability equivalent to the discounted payments due under the lease agreement, as well as an offsetting right-of-use asset. Application of this standard must be applied using a modified retrospective transition approach for leases existing at the earliest comparative period presented in the financial statements.

#### ACCOUNTS AND GRANTS RECEIVABLES

Following is a summary of accounts and grants receivable at September 30, all of which are deemed fully collectible:

	2023
Miscellaneous receivables	\$ 500
Grant receivables:	
Through These Doors	10,874
EFSP Knox ARPAR	10,270
OVW Grant	20,522
MCEDV	276,844
Total grants receivable	\$ 319,010

#### CONCENTRATION OF CREDIT RISK

New Hope Midcoast maintains cash balances at a local bank. As of September 30, 2023, deposits were insured by the FDIC up to a maximum amount of \$250,000. At September 30, 2023, the Organization had no uninsured cash balances.

#### ASSETS MEASURED AT FAIR VALUE ON A RECURRING BASIS

In accordance with FASB ASC 820-10 Fair Value Measurement and Disclosure, the Organization is required to disclose, for its assets and liabilities measured at fair value on a recurring basis, the sources and types of information, known as inputs, used to determine those fair value measurements.

Level 1: Level 1 inputs are quoted prices in active markets for identical assets and liabilities that an entity has the ability to access at a measurement date.

Level 2: Level 2 inputs are inputs other than quoted prices that are observable for the specific asset or liability, either directly or indirectly.

Level 3: Level 3 inputs are unobservable inputs for the asset or liability in which little or no market activity is available for the asset or liability at the measurement date.

The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

There have been no changes in the methodologies used at September 30, 2023. All assets of the Organization presented at fair value were measured using Level 1 inputs (i.e. readily available prices for actively and publicly traded securities). This information is summarized as follows:

#### Fair value measurements at 09/30/2023 using:

	<u>Totals</u>	Level 1
Mutual funds:		
Allocation	\$ 194,259	194,259
Blend	99,580	99,580
Growth	152,932	152,932
Emerging markets	8,315	8,315
Cash and equivalents	11,648	11,648
Corporate stocks	134,984	134,984
Exchange traded funds	154,015	154,015
Totals	\$ 755,733	755,733

There were no transfers between asset levels during the year ended September 30, 2023.

#### LINE OF CREDIT

As of September 30, 2023, New Hope Midcoast has an available line of credit in the amount of \$150,000 with a local bank. Outstanding balances on the line of credit are payable upon demand and are secured by all corporate assets, and carry interest payable monthly at prime, which equated to 8.50% at September 30, 2023. As of September 30, 2023, there was no outstanding balance on this line of credit.

LONG-TERM DEBT	
Long-term debt consisted of the following at September 30:	
	2023
Bank mortgage loan, payable in monthly installments of \$973,	
including principal and interest at 4.54% through January 2030,	
when the interest rate will change to the prime rate as published	
in the Money Rate section of the Wall Street Journal, through	
May 2034. Secured by real estate located at Beech Street,	
original amount borrowed of \$200,000 on May 7, 2009.	\$ 98,876
Subtotal	98,876
Less current portion	<u>(7,355</u> )
Long-term debt	\$ 91,521
2024	\$ 7,355
2025	7,696
2026	8,052
	8,426
2027	
2027 2028	8,816
	8,816 58,531
2028	
2028 Thereafter	58,531

Fiscal year ending September 30	<u>Amount</u>
2024	\$ 7,200
2025	1,800
Total	\$ 9,000

#### RIGHT OF USE - FINANCE LEASES

New Hope Midcoast currently leases equipment through a lease set to expire in July 2024. For the year ended September 30, 2023, total rent expense paid under this lease arrangement amounted to \$3,762. Future minimum required lease payments under non-cancelable agreements, are as follows:

Fiscal year ending September 30	<u>Amount</u>
2024	\$ 3,135

#### RESTRICTIONS AND LIMITATIONS OF NET ASSET BALANCES

Net assets with donor restrictions consisted of the following at September 30:

Subject to appropriation and expenditure when a specified event or time occurs:

		2023
Boothbay	\$	31,058
Emergency shelter		25,500
Time restricted		22,500
Domestic violence shelter construction		50,000
Clients in Wiscasset area		149
Transitional housing		3,815
Client hygiene products		544
Total net assets with donor restrictions	\$ :	133,566

The sources of net assets released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of the passage of time or other events specified by the donors were as follows:

#### Expiration of restrictions by purpose or passage of time:

	2023
Peer education	\$ 57,182
Boothbay	9,442
Time restricted	19,022
Transitional housing	3,533
Client hygiene products	327
Strategic planning	10,000
Total net assets with donor restrictions	\$ 99 506

#### RETIREMENT PLAN

The Organization maintains a Simple IRA retirement plan for all eligible employees. An employee is eligible to join the retirement plan after one year of employment. The Organization contributes at least 5% of the employee's salary over any three-year period, not to exceed the employee's annual contribution. For the year ended September 30, 2023, employer contributions were \$17,141.

#### CONTINGENCIES AND CONCENTRATION OF REVENUE

New Hope Midcoast participates in various state governmental grant programs subject to future program compliance audits by the grantors or their representatives. Accordingly, New Hope Midcoast's compliance with applicable grant requirements may be established at some future date. The amount, if any, of liabilities arising from the disallowance of expenditures or ineligibility of grant revenues cannot be determined at this time.

Approximately 60% of the Organization's revenue and support for the year ended September 30, 2023 came from grants and fees from the federal and state governments.

#### LIQUIDITY AND AVAILABILITY OF RESOURCES

The Organization has the following financial assets available within one year of the balance sheet date to meet cash needs for general expenditure:

	2023
Cash and cash equivalents	\$ 454,000
Accounts and grants receivable, net	319,010
Total	\$ 773,010

None of the Organization's cash or accounts receivables are subject to donor or other contractual restrictions that make them unavailable for general expenditure within one year of the balance sheet date. Some accounts and grants receivable are subject to implied time restrictions but are expected to be collected within one year.

The Organization has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. As more fully described in the "Line of Credit" note, the Organization has one committed line of credit in the amount of \$150,000 which it could draw upon in the event of an unanticipated liquidity need.

#### METHOD USED FOR ALLOCATION OF EXPENSES

The financial statements report certain categories of expenses that are attributable to one or more program or supporting functions of the Organization. Program costs are reported based upon direct charges incurred for the respective program. All other costs, not directly incurred for a particular program, are classified as supporting service costs and are reported as general and administrative expenses.

#### REVENUE RECOGNITION

During the year ended September 30, 2023, the Organization had contract revenue consisting of the following:

2022

	<u>2023</u>
MaineCare	\$ 7,668
Special events	22,662
Training income	4,809
Total	\$ 35,139

#### REVENUE RECOGNITION, CONTINUED

At September 30, 2023, the Organization had no contract assets or liabilities. For the year ended September 30, 2023, goods and services provided to customers included access to services, access to special events, and provision of educational programs.

To best match the timing of the transfer of goods or services, the Organization recognizes revenue from contracts with customers when performance obligations are satisfied, which is on the date of occurrence for services, events and programs. All prices are fixed and there are no financing terms. There are no significant warranties of return, refund, or discount obligations related to any contracts with customers. For the year ended September 30, 2023, the greatest economic factor effecting contract revenue has been the economy and inflation.

Contract transaction prices include management's judgment of variable consideration, which includes incentives and rebates. Based on available information, management must include an estimate of any variable consideration, if applicable, when determining the contract transaction price. There were no such variable considerations in determining contract transaction prices.

#### CONTRIBUTED NONFINANCIAL ASSETS

Contributed nonfinancial assets recognized within the statements of activities amounted to for the year ended September 30:

2023

Materials and supplies <u>Consulting services</u>	\$ 110,857 580
Total	\$ 111,437

Unless otherwise noted, all contributed nonfinancial assets are not subject to any donor restrictions. All contributed services were utilized to provide support to people in Lincoln, Knox, Sagadahoc, and Waldo counties affected by domestic violence, dating violence, and stalking. In valuing and reporting these services, the Organization estimated fair value in the financial statements based on current rates for similar services.

#### CONDITIONAL PROMISES TO GIVE

During the year ended September 30, 2023, the Organization was awarded several grants, subject to certain conditions, to provide funding in a non-exchange fashion in support of the Organization. Such conditionally promised funding amounted to \$2,937,721 for the year ended September 30, 2023. In accordance with FASB ASC 958-605-25 *Revenue Recognition-Contributions*, contributions subject to conditions are not recognized as revenue until the related conditions have been met.

For the above noted grants, conditions are considered to have been fully satisfied when qualifying expenditures have been incurred. As of September 30, 2023, total conditional contributions yet to be recognized as revenue amounted to \$243,871.

#### SUBSEQUENT EVENTS

In accordance with FASB ASC 855-10 *Subsequent Event*, management has evaluated subsequent events for possible recognition or disclosure through May 6, 2024, which is the date these financial statements were available to be issued.



# Petition to the Town/City of Damariscotta to raise/appropriate funds for New Hope for Women, Inc., dba New Hope Midcoast

We, the undersigned registered voters residing in the Town/City of Damariscotta request the following article to be submitted to the voters of Damariscotta at the June 2025 Annual Town Meeting.